**Purpose** – Below is just a few of the many areas we will concentrate on.

* **How to get started** in the recruiting process?
* **Explain** differences in D1, D2, D3 and NAIA levels of play and scholarships available.

• **Outline -** High School and College Requirements.

* **Describe** the student volleyball recruiting process
* How? (Letters of introduction and or video) and When to market yourself?
* **University Athlete –** What is it and Why?

• Discuss **NCAA** rules and regulations.

• Lay out a **timetable** for typical student recruiting success.

• Learn about your **daughter’s goals** and **objectives** to gain individual success.

• **Understand** your daughter’s plans for the future.

* **Visits** – Unofficial and Official
* **Recruiting Services** – Pro’s and Con’s.

**How to get started -** Assessment Packet – Guideline……not X marks the spot

* **NCAA Eligibility Center** [www.ncaaeligibilitycenter.org/](http://www.ncaaeligibilitycenter.org/)

**Level of Play…. D1, D2, D3, NAIA, JUCO – Look in your own backyard I-5 corridor and Athletic Money**

* DI = 12 – head count sport (all or none)
* DII = 8 – can partition out scholarship dollars
* DIII = 0 -
* NAIA = 8 - can partition out scholarship dollars
* JUCO = 14\* Varies per school

**High School and College Requirements**

|  |  |  |
| --- | --- | --- |
|  | **HIGH SCHOOL** | **COLLEGE** |
| **Class Time** | 6 hours a day – 180 days = 1086 hours | 12 hours a week, 28 weeks = 336 hours |
| **Class Size** | 30-35 students | Up to 500 students |
| **Study Time** | Whatever it takes 1-2 hours a night | Rule of thumb 2 hours of study per 1 hour class 3-4 hours a day |
| **Tests** | Weekly, frequent quizzes | 2-3 test per quarter and 1-2 papers |
| **Grading** | Based on level of effort or level of improvement | Based on mastery of course level |
| **Teaching** | Attendance taken daily, check assignments, lecture from textbook | \*Rarely take attendance – UP DOES ALWAYS – Integrates material from variety of sources |
| **Freedom** | Structured time…limits set by parents | Managing time and personal freedom is the greatest challenge to students. Self-reliance is the key. |
| **Practice and travel time** | 10-14 hours a week for 8 weeks | Up to 20 hours a week….does not include travel time for 15 weeks |

**Marketing Yourself**

* When?....Never too early
* Sophomore and junior year = BIG recruiting year
* **What Can You Do?**
* Initiate Contact ….\***letters of introduction** – make letters personal
* Attend a Match – make contact with coaches after a match
* Attend Summer Camps!! Win – Win
* Club Exposure – attend competitive tournaments
* Meet w/ HS Counselor / Club coaches….use your resources
* GPA…Yes it is very important
* ACT/SAT…
* **Video -** Skills Video and Game Footage
* Skills

- 5 minutes maximum

- Include Introduction – club team, position, height, jump reach, etc….

* Highlight skills being recruited for
* Game Footage
* Can be unedited or edited
* Can always ask coaches what they specifically want
* **Send DVD or Email Online Link**

Places to upload video:

* YouTube
* Personal Website
* Recruiting Website
* **Schedule**
* Make sure the schools you are interested in receive a copy of your club schedule as soon as possible
* **Options:**
* Send hard copy by mail
* Email word/PDF file
* Email exact link to schedule
* Preferably a file attachment that can be saved by coaches

**University Athlete**

University Athlete is an online database used by most volleyball programs in the country to access information on prospective players and the rosters and schedules of large tournaments

University Athlete is **free** for players. Usually if you are registered with USAV, you are automatically loaded into UA. Create your users name and password and keep your information up-to-date in UA so coaches can contact you!!<http://www.universityathlete.com>

**Rules for Communication**

There are rules on when college coaches can communicate with prospects (9th grade on) and the rules vary with the different divisions (Div. I, Div. II, etc).

**Freshman - Sophomore Year**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | **In Person off Campus Contact** | **Phone Calls** | **Mailing** | **Emails** | **Questionnaires** | **Camp Brochure/Camp Invite** | **Tryouts** |
| **Division I** |  |  | **Letter stating NCAA recruiting rules & Camp Info** |  | **YES** | **YES** |  |
| **Division II** |  |  | **Letter stating NCAA recruiting rules & Camp Info** |  | **YES** | **YES** |  |
| **Division III** |  | **YES** | **YES** | **YES** | **YES** | **YES** |  |
| **JUCO** |  |  |  |  |  |  |  |
| **NAIA** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** |

**Junior Year**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | **In Person off Campus Contact**  **(July 1st)** | **Phone Calls**  **Sept 1st** | **Mailing** | **Emails** | **Questionnaires** | **Camp Brochure/Camp Invite** | **Tryouts** |
| **Division I** |  | **YES** | **YES** | **YES** | **YES** | **YES** |  |
| **Division II** |  | **YES** | **YES** | **YES** | **YES** | **YES** |  |
| **Division III** |  | **YES** | **YES** | **YES** | **YES** | **YES** |  |
| **JUCO** |  |  |  |  |  |  |  |
| **NAIA** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** |

**Senior Year**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | **In Person off Campus Contact** | **Phone Calls** | **Mailing** | **Emails** | **Questionnaires** | **Camp Brochure/Camp Invite** | **Tryouts** |
| **Division I** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** |  |
| **Division II** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** |  |
| **Division III** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** |  |
| **JUCO** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** |
| **NAIA** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** | **YES** |

**Text Messaging & Social Media**

Once you are a junior in highs school coaches can send you and your family text messages.

**Facebook**

Coaches must treat it like email. Coaches can email you through Facebook but cannot write on your wall. Coaches may only befriend you if you are at least a junior.

**Twitter**

Coaches cannot directly tweet you. Coaches can follow you if you are at least a junior.

Evaluations

* Where? – at club season tournaments

Help the recruiting coach by emailing prior to the tournament and making him/her aware of your playing schedule (court and playing time)

* Remind coach of your jersey number
* Text college coach the day of the tournament (remind him/her of your court/playing schedule)
* Ensure that your club coach has your updated player profile available to be handed out
* While at recruiting tournaments, college coaches cannot talk to you or your parents – a simple wave or hello is allowed
* Specifically what are college coaches looking for?
* Skill level, athleticism and court presence

**Unofficial Visit**

* Made at the prospects expense
* You have unlimited unofficial visits
* Can make these visits at any time
* Make college visits throughout your sophomore and junior year
* Spring break, weekends, at travel tournaments if possible…etc…
* Call the college coach, set up a campus tour and meeting
* Do some homework on the school…always nice so you can ask questions
* **Ask questions**, hold a conversation = we are not recruiting your parents!!!
* Dress well, look the part
* Respectful to parents!!! You would be surprised…

**Official Visit**

* All expenses paid visit to the institution
* Maximum of 5 paid visits = no more than 1 visit per school
* No sooner than opening day of classes of senior year = 1st visit
* Prior to the visit, you must provide high school transcripts, and test scores PSAT/SAT/ACT to the college
* NCAA Clearinghouse (must be registered)
* Parents’ hotel, food, gas and entertainment will be covered (siblings must pay for food)
* 3 complimentary admission tickets to attend a sporting event on campus
* You will tour the campus, meet the team and the coaches
* Ask a ton a questions
* Visit lasts for 48 hours

**Signing Period**

* Prior to August 1 of a prospective student-athlete’s senior year in high school, an institution shall not provide a written offer of athletically related financial aid.
* Most schools wait until the first signing date, November, before scholarship papers are mailed
* In most cases, a Prospective student-athlete will also sign a National Letter of Intent when signing a Grant in Aid
* Student-athletes may continue to sign any time after that early date or the institution may wait to the late signing date in April

**Recruiting Services** – the Pro’s and Con’s

|  |  |
| --- | --- |
| **Pro ’s** | **Con’s** |
| Recruiting tool for coaches. | If you are good enough the coaches will find you! |
| Recruiting budget’s (smaller schools or outside the regional area. | Take advantage of athletes and parents by charging outrageous fees. |
| Aid in the process of recruiting with coaches. | Often time’s emails get delete quickly without reading. |
| Simplifies the recruiting process – videos, emails, contacts, etc… | Makes the recruiting process begin as a business deal verses building a relationship. |
| Marketing tool for yourself. | Only assist in the first connection. They’re not agents and they cannot secure scholarships or spots on a roster. |